# FINANCIAL SERVICES OPPORTUNITIES INVESTMENT FUND LIMITED ANNUAL REPORT AND AUDITED FINANCIAL STATEMENTS

For the year ended 31 December 2021

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# MANAGEMENT AND ADMINISTRATION

For the year ended 31 December 2021

#### **DIRECTORS**

Mel Carvill (Non-executive Chairman)
Fintan Kennedy (Non-executive Director)
Peter Gillson (Non-executive Director)

The address of the Directors is the registered office of the Company.

# ADMINISTRATOR, REGISTRAR, LISTING SPONSOR AND SECRETARY

Sanne Fund Services (Guernsey) Limited (formerly Praxis Fund Services Limited)

Sarnia House Le Truchot St Peter Port Guernsey GY1 1GR

# **INVESTMENT MANAGER**

Ravenscroft Specialist Fund Management Limited P.O. Box 222 20 New Street St Peter Port Guernsey GY1 4JG

**REGISTRATION NUMBER:** 62421

#### **REGISTERED OFFICE**

Sarnia House Le Truchot St Peter Port Guernsey GY1 1GR

### **INDEPENDENT AUDITOR**

Grant Thornton Limited Lefebvre House Lefebvre Street St Peter Port Guernsey GY1 3TF

#### **CHAIRMAN'S REPORT**

#### For the year ended 31 December 2021

2021 was another period of uncertainty with the COVID-19 pandemic continuing to cause some elements of disruption but I am pleased to report that the Fund's portfolio companies have produced a robust return for the period (more details as set out in the Manager's report which follows).

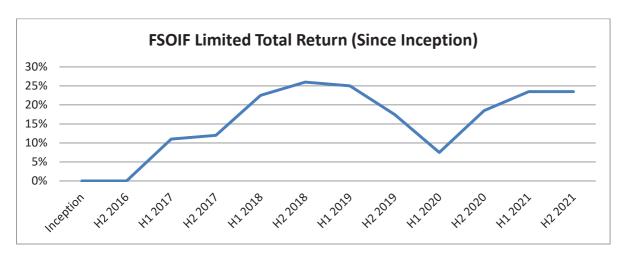
The Fund's published NAV per share as at 31 December 2021 was 116.36p (2020: 112.38p), an increase of 3.98p (3.54%) over the financial year and 16.36% above its value on launch. When total dividends paid to date are included, this equates to a total increase of 19.86% on its launch value.

The share price of PraxisIFM Group Limited ("PraxisIFM") rose over the course of the year from £1.20 (bid) at 31 December 2020 to £1.45 at 31 December 2021, driving the increase to the Fund's NAV over the year. The successful sale of PraxisIFM's fund services division has resulted in a return of £40m to its shareholders by way of a share buyback, the Fund's participation in this buyback generated proceeds of £8.64m subsequent to the year end.

The portfolio companies have once again faced local lockdowns and employee absences due to COVID-19, but staff have become adept at working from home and ensuring that clients continue to receive a high level of service. Travel restrictions have made it harder to cultivate new business opportunities, but it is expected that the companies will be better able to convert their pipelines now that they are starting to travel and hold face-to-face meetings again.

The Fund repaid £2m of its revolving credit facility with Investec in 2021, reducing the outstanding balance to £2.5m at 31 December 2021. In May 2022, following the receipt of funds from PraxisIFM as noted above, this balance has been fully repaid. The Fund intends to distribute c.£4 million to shareholders and will provide further details on this in due course.

The Fund previously paid a 1p dividend in February 2021. The graph below shows the total returns to shareholders from the launch of the Fund to the end of 2021.



The coming year poses fresh challenges in the form of political instability resulting from the ongoing situation in Ukraine, uncertainty around Covid-19, high inflation and global supply chain issues but the nature of the Fund's portfolio means that investee companies are well placed to navigate these.

# **CHAIRMAN'S REPORT (continued)**

For the year ended 31 December 2021

The Board and the Manager continue to work alongside the management of the investee companies to offer support, and challenge where necessary, in order to achieve the best performance possible for the businesses and to maximise returns to the Fund. We also continue to source and evaluate opportunities to realise the Fund's investment objective of achieving long term capital growth and an income stream for shareholders.

I would like to thank the Fund's shareholders for their continued support, as well as my fellow Directors and the Manager.

#### **INVESTMENT MANAGER'S REPORT**

For the year ended 31 December 2021

Published Net Asset Value ("NAV") as at 31 December 2021 was 116.36p per share (31 December 2020: 112.38p per share).

Net Asset Value ("NAV") per the Statement of Financial Position as at 31 December 2021 was 117.23p per share (31 December 2020: 113.13p per share).

Current share price: 108 - 118p

#### Performance overview

Ravenscroft Specialist Fund Management Limited (the "Manager") is pleased to report on the 2021 financial year for the Financial Services Opportunities Investment Fund Limited (the "Fund").

The two cornerstone investments, Oak Group and PraxisIFM, continue to improve their offerings. Whilst there was a slight reduction in the carrying value of the Fund's investment in Oak Group, the increase in PraxisIFM's share price over the course of the year has driven an overall £2.5m unrealised gain for the Fund's portfolio.

Both Oak Group and PraxisIFM, like many, are hopeful of returning to a more familiar way of meeting with new and existing clients, which should help the companies develop and convert future pipeline opportunities. We are confident that the portfolio companies can build on their progress made in 2021.

Finally, the sale of PraxisIFM's fund services division and subsequent distribution by way of share buyback, completed in 2021, was a significant transaction. This has enabled the Fund to crystallise a meaningful gain subsequent to the reporting date, to pay down its debts in full and we look forward to the Fund's shareholders receiving a distribution of their own in the near future.

As at 31 December 2021, the published NAV of the Fund increased by 3.54% during the period and 16.36% above the Fund's launch price. When total dividends paid to date are included, this equates to a total increase of 19.86% on its launch value.

# Portfolio review Oak Group Limited ("Oak Group")

Oak Group's focus in 2021 centred on its integration and growth programme, remaining ambitious despite the impacts of the COVID-19 pandemic, in particular on business travel and client engagement.

Oak Group comprises licensed trust and company administration businesses in Guernsey, Jersey, the Isle of Man and Mauritius, with certain back-office functions in Malta. The group has a separate fund services operation in Guernsey and also boasts a growing fund services offering in Jersey.

Graham McCormack was appointed as Oak Group's Chief Executive Officer in March 2021 and has prioritised the implementation of a new group-wide administration system, alongside continuing organic growth initiatives and the development of the Human Resources team and alignment of employee benefits. This technology advancement will see the migration of five separate legacy systems onto new centralised software and is a critical step in achieving optimisation of Oak Group's operating model and unlocking cost and delivery synergies.

# INVESTMENT MANAGER'S REPORT (continued)

For the year ended 31 December 2021

Portfolio review (continued)
Oak Group Limited ("Oak Group") (continued)

Oak Group finished its financial year to 31 March 2021 with revenue of £20.3m, an increase of 13% on the prior year (2020: £17.96m). This largely resulted from strong organic growth initiatives across its service lines whilst the group continued to invest in its operations, including its technology infrastructure, new hires and premises. Projected figures for 2022 show an overall performance slightly behind budget but in line with the prior year, and the budget for the year to 31 March 2023 targets a return to almost 10% top line growth.

A group-wide Executive Committee was established in the latter part of 2021 to assume day-to-day responsibility for delivering Oak Group's growth and transformation plans. This committee features key figures from all sectors and jurisdictions of the business, as well as board members.

Oak Jersey has recently completed a move to prestigious new offices in IFC 5 on the Esplanade, a relocation which underlines the confidence Oak Group has in its Jersey operations and the scope for local expansion of its fund and fiduciary services. The Jersey funds services team continues to enjoy significant growth and is now one of the top providers by volume to structures established under Jersey's highly successful Private Funds regime.

Oak continued a strong showing across the spectrum of industry recognitions and awards, with two client services managers being named in the annual e-privateclient Channel Islands Top 35 Under 35, and Oak itself being recognised as one of the top trust companies in the UK and Crown Dependencies.

The Manager has recommended a slight reduction in the fair value of the Fund's investment in Oak Group at the year end, principally due to its performance tracking behind budget as at December 2021. We note, however, that the top line continues to improve and are optimistic that the return to travel and meeting with existing and potential new clients in 2022, coupled with the other strides forward being made by management, will enable Oak Group to deliver a strong performance in the coming year.

Oak Group comprised 57.05% of the Fund's published NAV as at 31 December 2021 (2020: 62.30%).

#### **PraxisIFM**

Over the course of the year, PraxisIFM's share price on The International Stock Exchange rose from a bid price of £1.20 as at 31 December 2020 to £1.35 as at 30 June 2021, and further still to £1.45 as at 31 December 2021.

A key event during the year was the disposal of PraxisIFM's Guernsey and Luxembourg based fund services division to Sanne Holdings Limited for a consideration of £54m, which completed on 3 December 2021. The Fund was supportive of this value-enhancing move, with PraxisIFM effectively receiving 33% of its market capital at the time for c. 20% of its business, whilst continuing its recent drive to focus on its core client offerings.

PraxisIFM is looking to leverage the skills and experience across the business to increase the breadth of services which it can offer to both existing and new clients. Private Wealth currently makes up the majority of the revenue generated, and the goal is to accelerate growth in the other service areas to create a balanced business portfolio. Although difficulties with travel and meeting with existing and prospective clients persisted in 2021, the business continued to provide a high quality, solution-led service to clients. It is anticipated that during 2022, with the world learning to live with COVID-19 and the increase in travel, more opportunities will be garnered.

# INVESTMENT MANAGER'S REPORT (continued)

For the year ended 31 December 2021

Portfolio review (continued)
PraxisIFM (continued)

The management team has been further strengthened, with Richard Morris, Group CFO, joining the board and a Group Chief Operating and Risk Officer starting in February 2022.

PraxisIFM's interim report for the period ending 31 October 2021 showed an increase in gross profit margin compared to H1 2021 (56.1% vs 54.4%) and a continuing reduction in net debt, albeit falling slightly short of its revenue target. Looking ahead, the company has stated a target of growing revenue organically by 5% per annum with an associated gross profit margin of 65%.

Following the sale of PraxisIFM's fund services division, it was declared that £40m of the sale consideration would be returned to shareholders, with the majority of the remaining proceeds being used to further pay down external debt. Subsequent to the reporting date, the Fund received £8.64m via a share buyback on 25 March 2022, reducing its overall stake in the company slightly, to 14% from 16.1% at the year end.

The Fund's 16.1% interest in PraxisIFM comprised 41.46% of the Fund's published NAV as at 31 December 2021 (2020: 35.91%).

## Next Generation Holdings Limited ("NextGen") and Next Gen Worldwide Limited ("NGW")

The Fund has a 50% holding in NextGen, a joint venture with the former CEO of a multinational insurance company, which is in turn, the majority stakeholder in NGW. NGW is the sole owner of Ambon Insurance Brokers Limited, formerly AFL Insurance Brokers Limited ("Ambon"), a UK-based Lloyds broker in run-off.

Following the issues highlighted in previous updates and an agreement between the shareholders of NGW in early 2021, the group is in the process of conducting an orderly break-up of its assets. Ambon's retail and wholesale books were sold in the first half of the year and an orderly wind-down process is being undertaken for that business. The Zodiac book of business was sold in the second half of the year with NGW realising a healthy return from its 60% stake in the profitable, US-based managing general agent (MGA).

The group continues to take appropriate legal steps regarding the overstatement of historical profits in Ambon under the previous ownership, whilst overseeing the orderly wind-down of Ambon itself and the deferred considerations due on the various book sales.

NextGen and NGW comprised 3.05% of the Fund's published NAV as at 31 December 2021 (2020: 3.27%).

#### **Enhance Group Limited ("Enhance")**

Following the successful rollout of Enhance's new proprietary, investment reporting platform, management focus has been placed on the conversion of its considerable new business pipeline with some major players in the fiduciary industry signing up to the platform. The company's financial performance in 2021 was hampered somewhat though by the speed of conversion falling behind expectations, with many clients working through extensive project lists that had been delayed as a result of the COVID-19 pandemic. Enhance is now seeing clients start to refocus on these projects and is optimistic that more meaningful business flow will be generated in 2022.

# **INVESTMENT MANAGER'S REPORT (continued)**

For the year ended 31 December 2021

Portfolio review (continued)
Enhance Group Limited ("Enhance") (continued)

During 2021, Enhance continued to solidify its shareholder base with key staff members buying shares from exiting shareholders, demonstrating their confidence in the business and desire to drive it forwards. We await news of further progress in 2022.

As at 31 December 2021, the Fund held 38% of the ordinary shares in issue in Enhance, along with £514k in preference shares. Enhance comprised 3.05% of the Fund's published NAV as at 31 December 2021 (2020: 3.19%).

#### CORVID Holdings Ltd ("CORVID")

CORVID wholly owns a subsidiary business, Corvid Protect Holdings Limited ("Protect").

The Manager continues to assert the Fund's rights under the shareholder agreement with Ultra Electronics plc ("**Ultra**"), the parent company and main customer of Protect, whilst monitoring the progress of Ultra's own potential takeover by US-backed private equity bidder.

The Fund's 5% holding in CORVID comprised 0.35% of the Fund's published NAV as at 31 December 2021 (2020: 0.34%).

# **Future Opportunities**

The Manager continues to evaluate potential opportunities, both for the Fund and via its investee companies.

# Conclusion

The Manager has been encouraged by the performance of the portfolio in light of the ongoing challenges faced as a result of the COVID-19 pandemic, and is confident that the businesses will start to see a resurgence in new business take-on and revenues as people start to travel again in 2022. We continue to monitor the constantly evolving global economic environment for any potential impacts on the portfolio.

Together with the Board, the Manager remains committed to ensuring the active management of the investment portfolio and continues to work with the principals of the respective businesses and their management teams to deliver the best possible return on investment for the Fund and its shareholders.

Ravenscroft Specialist Fund Management Limited 11 May 2022

#### **DIRECTORS' REPORT**

#### For the year ended 31 December 2021

The Directors of Financial Services Opportunities Investment Fund Limited (the "Company") are pleased to present herewith their annual report and audited financial statements ("the Financial Statements") for the year ended 31 December 2021.

#### The Company

The Company is a Guernsey registered closed-ended investment company which was incorporated under the Companies (Guernsey) Law, 2008 on 30 August 2016 with registration number 62421. On 7 October 2016 the Company was admitted to The International Stock Exchange ("TISE").

#### **Results and Dividends**

The Statement of Comprehensive Income for the year ended 31 December 2021 is set out on page 17. The profit and total comprehensive income for the year ended 31 December 2021 amounted to £2,367,598 (31 December 2020: loss and total comprehensive loss of £4,655,650). No dividends were declared by the Board of Directors during the year (31 December 2020: dividend of 1 pence per Ordinary Share).

#### Directors

The Directors, all of whom are non-executive Directors, are listed on page 1.

#### **Directors' Interests**

The shareholdings of the Directors in the Company at 31 December 2021 were as follows:

31 December 2021		31 December 2020		
Name	Number of Shares	Percentage	Number of Shares	Percentage
Mel Carvill				
(Chairman)	1,160,000	2.13%	1,160,000	2.15%
Peter Gillson	600,000	1.10%	600,000	1.11%
Fintan Kennedy	45,000	0.08%	45,000	0.08%

At the date of this report, Mel Carvill and Peter Gillson held 70,000 shares (31 December 2020: 70,000 shares), and 25,000 shares (31 December 2020: 25,000 shares), respectively in the parent company of the Investment Manager.

On 19 January 2022, Mel Carvill purchased an additional 33,500 shares in the Company.

#### **Going Concern**

The Board of Directors has assessed the financial position of the Company as at 31 December 2021 and the factors that may impact its performance (including the potential impact on markets and supply chains of geopolitical risks such as the current crisis in Ukraine, the risk of further COVID-19 uncertainty and continuing macroeconomic factors and inflation) in the forthcoming year.

Following the sale of the Company's shares in PraxisIFM in March 2022, the Company repaid its revolving credit facility ("RCF") in full.

The Board of Directors has reviewed cashflow forecasts for the next twelve months and, after making appropriate enquiries, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the next 12 months after the signing date of the Financial Statements. Accordingly, the Directors continue to adopt the going concern basis in preparing these Financial Statements.

# **DIRECTORS' REPORT (continued)**

For the year ended 31 December 2021

#### **Directors' Responsibilities Statement**

The Companies (Guernsey) Law, 2008 requires Directors to prepare financial statements for each financial period which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these Financial Statements the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed subject to any material departures disclosed and explained in the Financial Statements; and
- prepare the Financial Statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for the keeping of proper accounting records, which disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the Financial Statements comply with the Companies (Guernsey) Law, 2008 and the principal documents. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud, error and non-compliance with law or regulations.

The Directors confirm that they have complied with the above requirements in preparing the Financial Statements.

#### Disclosure of information to the auditor

The Directors make the following statement:

- so far as the Directors are aware, there is no relevant audit information of which the Company's auditor is unaware; and
- that all steps have been taken by the Directors to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

# **Corporate Governance**

The Finance Sector Code of Corporate Governance (the "Code") was issued by the Guernsey Financial Services Commission, published in September 2011 and updated in November 2021. The Directors have considered the effectiveness of their corporate governance practices with regard to the principles set out in the Code. The Directors are satisfied with their degree of compliance with the principles set out in the Code in the context of the nature, scale and complexity of the business.

# **Anti-Bribery and Corruption**

The Company adheres to the requirements of the Prevention of Corruption (Bailiwick of Guernsey) Law, 2003. In consideration of the UK Bribery Act 2010 which came into force on 1 July 2011, the Board expects all the Company's business activities, whether undertaken directly by the Directors themselves or by third parties on the Company's behalf, to be transparent, ethical and beyond reproach.

On discovery of any activity or transaction that breaches the requirements of the Prevention of Corruption (Bailiwick of Guernsey) Law, 2003 or the UK Bribery Act 2010, such discovery would be reported to the relevant authorities in accordance with prescribed procedures. The Company is committed to regularly reviewing its policies and procedures to uphold good business practice.

# **DIRECTORS' REPORT (continued)**

For the year ended 31 December 2021

#### **Foreign Account Tax Compliance Act**

The Foreign Account Tax Compliance Act ("FATCA") became effective on 1 January 2013. The legislation is aimed at determining the ownership of assets of US persons in foreign accounts and improving US tax compliance with respect to those assets. On 13 December 2013, the States of Guernsey entered into an intergovernmental agreement ("IGA") with US Treasury, in order to facilitate the requirements under FATCA. The Company registered with the Internal Revenue Service ("IRS") during 2016 as a Foreign Financial Institution ("FFI") and received a Global Intermediary Identification Number. The Company complies with these regulations and reports as necessary.

#### **Common Reporting Standard**

The Common Reporting Standard ("CRS"), formally the Standard for Automatic Exchange of Financial Account Information, became effective on 1 January 2016, and is an information standard for the automatic exchange of information developed by the Organisation for Economic Co-operation and Development ("OECD"). CRS is a measure to counter tax evasion and it builds upon other information sharing legislation, such as FATCA, the UK-Guernsey IGA for the Automatic Exchange of Information and the European Union Savings Directive. The first reporting under CRS for Guernsey was made during 2017. The Company complies with these regulations and reports as necessary.

#### **Alternative Investment Fund Managers Directive**

The Alternative Investment Fund Manager Directive ("AIFMD"), which was implemented by EU Member States in 2013, covers the management, administration and marketing of alternative investment funds ("AIFs"). Its focus is on regulating alternative investment fund managers ("AIFMs") established in the EU and prohibits such managers from managing any AIFs or marketing shares in such funds to investors in the EU unless an AIFMD authorisation is granted to the AIFM. The Company is registered as a non-EU AIF whose AIFM is the Company itself (i.e. self-managed) for the purpose of the Directive.

# **Investments Objectives and Strategy**

The Company has an investment objective of achieving long term capital growth and delivering an income stream to shareholders with the aim of spreading risk by investing in a diversified portfolio of investments principally in financial services businesses, which will in the main be based in offshore financial centres.

The Company may invest in unquoted stocks and private companies.

Businesses in which the Company is expected to invest are likely to have one or more of the following attributes:

- i. potential to increase the scale of its operations;
- ii. a need to replace a retiring owner-manager or early stage investors;
- iii. a need to change strategy and invest to make it an attractive sale or flotation prospect; or
- iv. a need to make a strategic acquisition or some other transformation to make it an attractive sale or flotation prospect.

# **DIRECTORS' REPORT (continued)**

For the year ended 31 December 2021

# **Investments Objectives and Strategy (continued)**

Up to 15% of the NAV can be invested into businesses which, while not strictly falling within the definition of financial services business, are related to the sector and appear to the Investment Manager to fit well within the proposed portfolio of the Company.

#### **Investment Restrictions**

The Company will seek to invest (or commit to invest) in accordance with guidelines determined by the Board and notified to the Investment Manager from time to time.

The Company intends that no more than 60% of the Company's NAV may be committed to any single investment, and no more than 60% of the Company's NAV in investments considered by the Board to be "special situations" (such as in companies that are already listed) in each case at the time of investment (or commitment). These limits will not apply if at any stage the Company has fewer than three investments.

#### **UK Criminal Finances Act**

The UK Criminal Finances Act (the "CFA") came into force on 30 September 2017 and holds relevant corporate bodies liable where they fail to prevent those who act for, or on their behalf, from criminally facilitating tax evasion, whether in the UK or in a foreign country.

The Directors are aware of the requirements of and the penalties under the CFA and are fully committed to complying with all legislation and appropriate guidelines designed to prevent tax evasion and the facilitation of tax evasion in the jurisdictions in which the Company, its service providers, counterparties and business partners operate. Accordingly, the Directors have assessed the nature and extent of the Company's exposure to the risk of those acting on the Company's behalf facilitating tax evasion offences and have ensured that reasonable, risk-based prevention procedures are in place and have been adopted by the Company to mitigate any identified risks.

The Board takes a zero-tolerance approach towards tax evasion or the facilitation of tax evasion and any involvement of the Company in any form of tax evasion or the facilitation of tax evasion is absolutely prohibited.

#### **Independent Auditor**

The independent auditor, Grant Thornton Limited, has expressed its willingness to continue in office and a resolution for its re-appointment will be proposed at the forthcoming Annual General Meeting.

By Order of the Board

Mel Carvill Director

11 May 2022

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FINANCIAL SERVICES OPPORTUNITIES INVESTMENT FUND LIMITED

#### **Opinion**

We have audited the financial statements of Financial Services Opportunities Investment Fund Limited (the "Company"), which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended, and Notes to the financial statements, including a summary of significant accounting policies. The financial statements framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as issued by the International Standards Board (IASB).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of the Company's profit for the year then ended;
- are in accordance with IFRSs as issued by the IASB; and
- comply with the Companies (Guernsey) Law, 2008.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and applicable law. Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Guernsey, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FINANCIAL SERVICES OPPORTUNITIES INVESTMENT FUND LIMITED (continued)

#### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### The key audit matter

# Fair value of investments at fair value through profit or loss

We identified the carrying value of investments at fair value through profit or loss as one of the most significant assessed risks of material misstatement due to fraud.

The Company's financial assets consist of an investment portfolio of companies that are principally financial services businesses. The portfolio is valued at £66,188,758 (2020: £63,641,079). These financial assets are defined as Level 2 and Level 3 financial instruments under IFRS 13 fair value hierarchy.

The Company exercises considerable judgement in valuing its Level 3 investments, as the selection of the appropriate valuation techniques involves making significant assumptions and the inputs used are not based solely on observable data.

The valuation technique is selected on an investment by investment basis so as to provide the most reliable representation of fair value. The bases of valuation that have been adopted include unadjusted bid price, recent transaction with supported analysis, net assets values, earnings/revenue multiples, and purchased cost.

Given the extent of judgement involved in valuing these financial instruments, we considered this to be a key audit matter.

Refer to the Chairman's Report on pages 2-3; Accounting policies in page 23-25, and Note 6, Fair value, to the Financial Statements.

#### How the matter was addressed in our audit

In responding to the key audit matter, we performed the following audit procedures:

- Obtained an understanding of the valuation methodology the Company applies to its Level 3 investments and assessed whether it is based on an acceptable valuation framework and consistent with IFRS;
- Performed tests of design and implementation of relevant controls around valuation of unlisted investments;
- Discussed with the Investment manager the key estimated and judgements applied by Management in determining the fair value of the investments and challenged key assumptions made in selecting and applying the valuation methods used;
- Verified key inputs used in the valuation models by inspecting financial information of the investee and underlying companies and of companies in the same industry; and
- o Performed recalculations of valuations provided.

The Company's accounting policy in respect of investments at fair value through profit or loss is shown in notes 2 and 3 and the related disclosures are included in note 6.

# Our results

We did not identify any material issues from the procedures performed in this area.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FINANCIAL SERVICES OPPORTUNITIES INVESTMENT FUND LIMITED (continued)

#### Other information in the Annual Report

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report and Audited financial statements, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Companies (Guernsey) Law, 2008 requires us to report to you if, in our opinion:

- proper accounting records have not been kept by the Company; or
- the Company's Financial Statements are not in agreement with the accounting records; or
- we have not obtained all the information and explanations, which to the best of our knowledge and belief, are necessary for the purposes of our audit.

#### Responsibilities of the directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement set out on page 9, the Directors are responsible for the preparation of the financial statements which give a true and fair view in accordance with IFRSs as issued by the IASB, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FINANCIAL SERVICES OPPORTUNITIES INVESTMENT FUND LIMITED (continued)

# Auditor's responsibilities for the audit of the financial statements (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
  the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Cyril Swale.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF FINANCIAL SERVICES OPPORTUNITIES INVESTMENT FUND LIMITED (continued)

# Use of our report

This report is made solely to the Company's shareholders, as a body, in accordance with section 262 of the Companies (Guernsey) Law, 2008. Our audit work has been undertaken so that we might state to the Company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

Chartered Accountants
St Peter Port

Guernsey

Date: 11 May 2022

# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2021

	Notes	31 December 2021 £	31 December 2020 £
Income			
Net gains/(losses) on financial assets at fair			
value through profit or loss	6	2,483,181	(3,522,428)
Dividend income		1,097,201	97,101
Loan interest income		140,710	138,278
Total income/(loss)	_	3,721,092	(3,287,049)
Expenses			
Investment management fees	4	963,102	937,673
Investment manager's deal fees	4	, -	16,788
Administration fees	4	64,697	64,104
Other administration services	4	6,530	6,580
Directors' fees	4	93,636	91,800
Legal and professional fees		11,075	55,845
Share-based payment (write-back)/expense	13,14	(58,193)	9,375
Revolving credit facility interest expense	11	179,826	93,578
Other expenses		92,821	92,858
Total expenses	_	1,353,494	1,368,601
Profit/(loss) and total comprehensive			
income/(loss) for the year	_	2,367,598	(4,655,650)
Earnings/(Loss) per share – basic	17 _	4.35p	(8.63)p
Earnings/(Loss) per share – diluted	17	4.13p	(8.11)p

All items in the above statement derive from continuing operations.

There were no items of other comprehensive income in the year and accordingly, the profit for the year constitutes total comprehensive income.

# STATEMENT OF FINANCIAL POSITION

As at 31 December 2021

	Notes	31 December 2021 £	31 December 2020 £
Non-current assets			
Financial assets at fair value through profit or loss	6	66,188,758	63,641,079
Loans due from associate and joint venture	15	35,000	757,081
Current assets			
Cash and cash equivalents		119,427	609,440
Loans due from associate and joint venture	15	383,948	1,046,704
Trade and other receivables	9	452,017	250,556
Prepayments		6,221	13,106
Total assets	_	67,185,371	66,317,966
Compant lightitains			
Current liabilities	10	702.026	016 000
Trade and other payables	10	793,936	816,809
Revolving credit facility – Investec CI	11	2,500,000	2,000,000
Non-current liabilities			
Revolving credit facility – Investec CI	11	-	2,500,000
Total liabilities	_	3,293,936	5,316,809
	_		
Net assets	_	63,891,435	61,001,157
Equity			
Share capital	12	55,185,033	54,604,160
Reserves	14	8,706,402	6,396,997
Total equity	_	63,891,435	61,001,157
Number of shares in issue	12 _	54,500,000	53,919,127
NAV per share	18	117.23p	113.13p
INTA her silate	10	117.23μ	

The Financial Statements on pages 17 to 49 were approved by the Board of Directors and authorised for issue on 11 May 2022.

Mel Carvill Director

# **STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2021

	Notes	Share capital £	Reserves £	Total £
At 1 January 2021		54,604,160	6,396,997	61,001,157
Exercise of share options	12	580,873	-	580,873
Profit and total comprehensive income for the year		-	2,367,598	2,367,598
Charge to equity for equity-settled share-based payments	13,14	-	(58,193)	(58,193)
At 31 December 2021		55,185,033	8,706,402	63,891,435
		Share capital	Reserves	Total
	Notes	£	£	£
At 1 January 2020		54,604,160	11,582,463	66,186,623
Loss and total comprehensive loss for the year		-	(4,655,650)	(4,655,650)
Credit to equity for equity-settled share-based				
payments	13,14	-	9,375	9,375
Dividend declared	7	-	(539,191)	(539,191)
At 31 December 2020		54,604,160	6,396,997	61,001,157

# **STATEMENT OF CASH FLOWS**

For the year ended 31 December 2021

Cash flows from operating activities	Notes	31 December 2021 £	31 December 2020 £
Profit/(loss) and total comprehensive income/(loss) for the year		2,367,598	(4,655,650)
Adjusted for: Net (gains)/losses on financial assets at fair value			
through profit or loss  Dividend income	6	(2,483,181) (1,097,201)	3,522,428 (97,101)
Loan interest income Share-based payment (write-back)/expense	13,14	(140,710) (58,193)	(138,278) 9,375
Loan interest Decrease/(increase) in trade and other receivables	11	179,826	-
(excluding investment transactions and loan interest receivable)		6,885	(53)
Increase/(decrease) in trade and other payables (excluding investment transactions, loan interest payable and dividends payable)		510,165	(22,477)
payable and dividends payable)			
		(714,811)	(1,381,756)
Dividend income received  Loan interest income received		1,030,813 5,637	65,069 2,836
Purchases of financial assets Loans advanced to associate	6	(64,498)	(2,548,770) (95,000)
Repayments of loans and interest due from associates	6	1,384,837	14,612
Net cash inflow/(outflow) from operating activities		1,641,978	(3,943,009)
Cash flows from financing activities			
Share options exercised Dividend paid	12 7	580,873 (539,191)	-
Loan interest paid (Repayments)/drawdowns on revolving credit facility	11	(173,673) (2,000,000)	4,200,000
Net cash (outflow)/inflow from financing activities		(2,131,991)	4,200,000
Net (decrease)/increase in cash and cash equivalents		(490,013)	256,991
Cash and cash equivalents at the start of the year		609,440	352,449
Cash and cash equivalents at the end of the year		119,427	609,440

#### **NOTES TO THE FINANCIAL STATEMENTS**

For the year ended 31 December 2021

#### 1. The Company

Financial Services Opportunities Investment Fund Limited (the "Company") is licensed by the Guernsey Financial Services Commission as a registered closed-ended investment company which was incorporated under The Companies (Guernsey), Law 2008 on 30 August 2016 with registration number 62421. The Company is listed on The International Stock Exchange ("TISE").

The principal objective of the Company is to attain long term capital growth and deliver an income stream to shareholders with the aim of spreading risk by investing in a diversified portfolio of investments principally in financial services businesses and has an indefinite life.

As a result of a Ravenscroft Group restructure, with effect from 1 June 2020, Ravenscroft Specialist Fund Management Limited ("RSFML") was appointed the Investment Manager, replacing Ravenscroft (CI) Limited ("RL") (formerly Ravenscroft Limited). The existing Investment Management Agreement was novated from RL to RSFML, with no changes to the fees charged, the services provided or the team providing the services as a result of this change.

# 2. Significant Accounting Policies

#### **Basis of Preparation**

These Financial Statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and comply with the Companies (Guernsey) Law, 2008.

The preparation of Financial Statements in conformity with IFRS requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the Financial Statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates and judgements are discussed in Note 3. The principal accounting policies adopted are set out below.

The Financial Statements have been prepared on the historical cost basis, except for the revaluation of financial assets measured at fair value through profit or loss.

In accordance with the investment entities exemption contained in IFRS 10, "Consolidated Financial Statements", the Board has determined that the Company satisfies the criteria to be regarded as an investment entity and that the Company provides investment-related services. As a result, the Company is required to only prepare individual financial statements under IFRS and measures its investments in any subsidiaries, associates or joint ventures at fair value. This determination involves a degree of judgement (see Note 3 for further details).

# **Going Concern**

The Board of Directors has assessed the financial position of the Company as at 31 December 2021 and the factors that may impact its performance (including the potential impact on markets and supply chains of geo-political risks such as the current crisis in Ukraine, the risk of further COVID-19 uncertainty and continuing macro-economic factors and inflation) in the forthcoming year.

Following the sale of the Company's shares in PraxisIFM in March 2022, the Company repaid its revolving credit facility ("RCF") in full.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

#### 2. Significant Accounting Policies (continued)

#### **Going Concern (continued)**

The Board of Directors has reviewed cashflow forecasts for the next twelve months and, after making enquiries, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the next 12 months after the signing date of the Financial Statements. Accordingly, the Directors continue to adopt the going concern basis in preparing these Financial Statements.

#### New, revised and amended standards applicable to future reporting periods

At the date of authorisation of these Financial Statements, the following relevant standards and interpretations, which have not been applied in these Financial Statements, were in issue but not yet effective:

- IAS 1 (amended), "Presentation of Financial Statements" (amendments regarding the classification of liabilities and the disclosure of accounting policies, effective for accounting periods commencing on or after 1 January 2023);
- IAS 8 (amended), "Accounting Policies, Changes in Accounting Estimates and Errors" (amendments regarding the disclosure of accounting policies, effective for accounting periods commencing on or after 1 January 2023); and
- IAS 37 (amended), "Provisions, Contingent Liabilities and Contingent Assets" (amendments regarding the costs to include when assessing whether a contract is onerous, effective for accounting periods commencing on or after 1 January 2022).

In addition, in May 2020 the IASB published "Annual Improvements to IFRS Standards 2018-2020", which has amended certain existing standards, effective for accounting periods commencing on or after 1 January 2022.

The changes arising from the amendments to these standards are either presentational and/or minor in nature. The Directors therefore do not anticipate that the adoption of these amended standards in future periods will have a material impact on the Financial Statements of the Company.

### New accounting standards effective and adopted

There are no new or amended standards applied for the first time that have had a material effect on these Financial Statements.

#### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

#### 2. Significant Accounting Policies (continued)

#### **Functional and presentation currency**

Items included in the Financial Statements are measured in the currency of the primary economic environment in which the Company operates ("the functional currency"). The functional currency of the Company as determined in accordance with IFRS is Pound Sterling because this is the currency that best reflects the economic substance of the underlying events and circumstances of the Company. Pound Sterling has also been selected as the currency in which the Company measures its performance and the Company's presentation currency.

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the Company's Financial Statements.

#### **Financial Instruments**

#### Classification

Under IFRS 9, financial assets, other than those designated and effective as hedging instruments, are classified into the following categories:

- amortised cost; or
- fair value through profit or loss ("FVTPL"); or
- fair value through other comprehensive income ("FVOCI").

This classification is determined by both:

- the entity's business model for managing the financial asset; and
- the contractual cash flow characteristics of the financial asset.

#### Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVTPL):

• they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows; and the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

The Company's cash and cash equivalents, loans due from associate and joint venture and trade and other receivables are classified as financial assets at amortised cost.

#### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

### 2. Significant Accounting Policies (continued)

#### **Financial Instruments (continued)**

#### Classification (continued)

Financial assets at fair value through profit or loss

Financial assets that are held within a business model where the assets are managed and their performance evaluated on a fair value basis in accordance with the Company's investment strategy are classified as financial assets at fair value through profit or loss. Accordingly, the Company's investments, in accordance with the investment entity exemption of IFRS 10 "Consolidated Financial Statements" and the requirements , and including its subsidiaries, associates and joint ventures, are classified as financial assets at fair value through profit or loss, and accounted for under IFRS 9.

Financial liabilities at amortised cost

This category comprises trade and other payables and loan payables.

# Recognition and initial measurement

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the financial instrument. Financial assets at fair value through profit or loss are measured initially at fair value, being the transaction price, on the trade date. Transaction costs on financial assets at fair value through profit or loss are expensed immediately. Financial assets or financial liabilities not at fair value through profit or loss are initially recognised at fair value plus transaction costs that are directly attributable to their acquisition or issue.

#### Subsequent measurement

Financial assets at amortised cost

After initial recognition, financial assets which are not measured at fair value are measured at amortised cost using the effective interest rate method. The amortised cost of a financial asset is the amount at which the financial asset is measured on initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any allowance for expected credit losses ("ECLs").

Under IFRS 9, the Company has elected to apply the simplified approach in relation to its trade and other receivables, under which the Company is required to recognise lifetime ECLs. Practical expedients are available to measure lifetime ECLs incorporating forward-looking information, but there is no need to monitor significant increases in credit risk.

As at 31 December 2021, the Directors have concluded that any ECLs on receivables would be immaterial to these Financial Statements due to the low credit risk of the relevant counterparties and the historic payment history.

Discounting is omitted when the effect of discounting is immaterial.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 2. Significant Accounting Policies (continued)

# Financial Instruments (continued) Subsequent measurement (continued)

Financial assets at fair value through profit or loss

Investments at fair value through profit or loss are initially recognised at cost, which is deemed to be the fair value of the investment at the point of acquisition. Transaction costs are expensed in the Statement of Comprehensive Income as incurred. Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value. Fair value is defined as the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction at the measurement date. Gains and losses arising from changes in the fair value of the 'investments at fair value through profit or loss' category are presented in the Statement of Comprehensive Income in the period in which they arise. Investment income from investments at fair value through profit or loss is recognised in the Statement of Comprehensive Income when the Company's right to receive payment is established.

The fair value measurement is based on the presumption that the transaction to sell the asset takes place either in the principal market for the asset or liability or, in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset is measured using the assumptions that market participants would use when pricing the asset, assuming that market participants act in their economic best interest.

The fair value for financial instruments traded in active markets at the reporting date is based on their quoted price or binding dealer price quotations, without any deduction for transaction costs.

If there is no quoted price in an active market, the Company uses valuation techniques, in accordance with International Private Equity and Venture Capital ("IPEV") guidelines, that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction. Please refer to note 6 for further details.

The valuation methods/techniques used by the Company in valuing the investments involve critical judgements to be made and therefore the actual value of the investment could differ significantly from the value disclosed in these Financial Statements.

# Derecognition

A financial asset is derecognised when the contractual rights to the cash flows from the financial asset expire or it transfers the financial asset and the transfer qualifies for derecognition in accordance with IFRS 9. A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

# Cash and cash equivalents

Cash and cash equivalents are defined as cash in hand, demand deposits and highly liquid investments readily convertible to known amounts of cash and subject to insignificant risk of changes in value. For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash at bank with a maturity of less than three months at the date of inception.

#### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

#### 2. Significant Accounting Policies (continued)

#### Trade and other receivables

Trade and other receivables do not carry any interest and are short-term in nature and are accordingly stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts.

# Trade and other payables

Trade and other payables are not interest-bearing and are stated at their nominal value.

#### **Shares**

The Company has no planned end date and Shareholders will not be entitled to require the Company to redeem their shares at any time. Shares are classified as equity.

#### Reserves

Reserves comprises the Company's retained earnings and share based payment reserve. Retained earnings consists of accumulated operating profits and losses. The share-based payment reserve consists of accumulated revaluations of the share options granted to the Investment Manager.

#### Income

Interest income is recognised on a time-proportionate basis using the effective interest method. It includes interest income from cash and cash equivalents. Dividend income is recognised when the right to receive payment is established.

#### **Expenses**

Expenses are recognised in the Statement of Comprehensive Income on an accrual basis.

# Share-based payments (equity-settled)

In lieu of the payment of performance fees, the Company grants options for shares in the Company to the Investment Manager, for the Investment Manager itself and for onward transfer to members of the investment management team. All assets and services received in exchange for the grant of any share-based payment are measured at their fair values. Fair value is measured by use of the Black Scholes model (see note 13). All share-based payments are recognised as an expense in profit or loss with a corresponding credit to equity. If vesting periods or other vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest.

Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. Estimates are subsequently revised if there is any indication that the number of share options expected to vest differs from previous estimates. Any adjustment to cumulative share-based compensation resulting from a revision is recognised in the current period. The number of vested options ultimately exercised by holders does not impact the expense recorded in any period.

Upon exercise of share options, the proceeds received, net of any directly attributable transaction costs, are allocated to share capital up to the nominal (or par) value of the shares issued with any excess being recorded as share premium.

# Dividends

Interim dividends paid to Shareholders are recorded through the Statement of Changes in Shareholders' Equity when they are declared to Shareholders. Final dividends are recorded through the Statement of Changes in Shareholders' Equity when they are approved by Shareholders. The payment of any dividend by the Company is subject to the satisfaction of a solvency test as required by the Companies (Guernsey) Law, 2008.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 2. Significant Accounting Policies (continued)

#### Segmental reporting

The Board has considered the requirements of IFRS 8 – "Operating Segments". The Company has entered into an investment management agreement with the Investment Manager. Subject to its terms and conditions, the investment management agreement requires the Investment Manager to manage the Company's investment portfolio in accordance with the Company's investment guidelines in effect from time to time. However, the Board retains full responsibility to ensure that the Investment Manager adheres to its mandate. Moreover, the Board is fully responsible for the appointment and/or removal of the Investment Manager. Accordingly, the Board is deemed to be the "Chief Operating Decision Maker" of the Company.

In the Board's opinion, the Company is engaged in a single segment of business, being investment principally in financial services businesses, that business being conducted from Guernsey.

As at 31 December 2021, the geographical concentration of the Company's investment portfolio is as follows:

31 December 2021	<b>31 December 2020</b>
£	£
62,863,036	60,379,853
1,932,659	1,932,659
1,393,063_	1,328,567
66,188,758	63,641,079
	£ 62,863,036 1,932,659 1,393,063

## 3. Critical accounting estimates and judgments

#### Critical accounting estimates and assumptions

Management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects both current and future periods. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period are outlined below:

### Assessment as an investment entity

Entities that meet the definition of an investment entity in accordance with IFRS 10 are required to measure their subsidiaries at fair value through profit or loss rather than consolidate them. The criteria which define an investment entity are as follows:

- An entity that obtains funds from one or more investors for the purpose of providing those investors with investment management services;
- An entity that commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income or both; and
- An entity that measures and evaluates the performance of substantially all of its investments on a fair value basis.

#### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 3. Critical accounting estimates and judgments (continued)

Assessment as an investment entity (continued)

The Company provides investment management services and has a number of investors who pool their funds to gain access to these services and investment opportunities that they might not have had access to individually. The Company, being listed on TISE, obtains funding from a diverse group of external shareholders, to whom it has committed that its business purpose is to invest funds solely for the returns from capital appreciation and investment income.

As at 31 December 2021, the Company holds five investments (31 December 2020: five), one of which is classified as a subsidiary (31 December 2020: one), one as an associate (31 December 2020: one) and one as a joint venture (31 December 2020: one). The fair value method is used to represent and evaluate the performance of all of these investments, including the subsidiary, in its internal reporting to the Board, and to make investment decisions. These investments will be sold if other investments with better risk/reward profiles are identified, or if a very attractive offer to purchase an investment is made to the Company resulting in the opportunity to make a return to shareholders, which the Directors consider demonstrates a clear exit strategy.

The subsidiary does not provide investment-related services.

The Board has concluded the Company has all of the characteristics set out above and thus meets the definition of an investment entity. As a result the Company is not permitted to consolidate the subsidiary, which is measured at fair value through profit or loss. The Company has concluded that the subsidiary meets the definition of an unconsolidated subsidiary under IFRS 12 and has made the necessary disclosures (see note 16).

#### Fair value measurement

When the fair values of financial assets recorded in the Financial Statements cannot be derived from active markets, their fair value is determined using a variety of valuation techniques that include the use of valuation models. When valuing the underlying investee companies, the Investment Manager reviews information provided by the underlying investee companies and other business partners and applies IPEV methodologies (see note 6) to estimate a fair value as at the date of the Financial Statements. The Board reviews and considers the fair value arrived at by the Investment Manager before incorporating into the fair value of the investment adopted by the Company. The variety of valuation bases adopted, quality of management information provided by the underlying investee companies and the lack of liquid markets for the investments mean that there are inherent difficulties in determining the fair value of these investments that cannot be eliminated. Therefore, the amounts realised on the disposal of investments may differ from the fair values reflected in these Financial Statements and the differences may be significant.

#### Share based payments

The valuations of the share options granted to the Investment Manager and members of the investment management team are determined by means of valuation models and are dependent on estimates and assumptions relating to the inputs to those models. Details of the inputs used can be found in note 13.

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

#### 4. Material Agreements

#### **Investment Management fees**

As a result of a Ravenscroft Group restructure, with effect from 1 June 2020, RSFML was appointed as the Investment Manager, replacing RL. The existing Investment Management Agreement was novated from RL to RSFML, with no changes to the fees charged, the services provided or the team providing the services as a result of this change. The Investment Manager is entitled to an amount equal to an annualised 1.5% of the Adjusted Closing NAV (excluding cash and near cash investments). The management fee is calculated on a quarterly basis after calculation of the Adjusted Closing NAV.

There is no performance fee. Instead, the Company grants options over shares to the Investment Manager, for itself and for onward transfer to members of the management team. Further details on the options granted are disclosed in Note 13.

The Company also pays the Investment Manager a deal fee equal to 1% of the total amount paid by the Company for any completed investments, within three months after the date of completion of that investment, except in relation to investments where the total amount payable is determined later than three months after completion, in which case the deal fee element referable to any deferred part of the consideration shall be payable within three months of the date of payment of that deferred consideration, but the deal fee element relating to that part of the consideration payable on completion of the investment is payable within three months after the date of completion.

During the year, the Investment Manager earned a management fee of £963,102 (31 December 2020: £937,673), of which £726,290 (31 December 2020: £229,440) was outstanding at the end of the year. The Investment Manager earned deal fees of £Nil (31 December 2020: £16,788), of which £Nil (31 December 2020: £3,250) was outstanding at the end of the year.

The Investment Management agreement can be terminated by either party giving not less than 18 months' written notice.

During the year, RL also earned the following fees: £26,067 in respect of a trading account fee (31 December 2020: £24,028), of which £6,800 (31 December 2020: £5,666) was outstanding at the year end, and £10,000 in respect of a market maker retainer fee (31 December 2020: £10,000). These expenses have been included in Other expenses in the Statement of Comprehensive Income.

# **Administration fees**

Praxis Fund Services Limited was appointed as the Administrator with effect from 27 September 2016. With effect from 3 December 2021, the fund services division of PraxisIFM Group was acquired by Sanne Group and Praxis Fund Services Limited changed its name to Sanne Fund Services (Guernsey) Limited. The Administrator charges an annual fee of 0.10% of the NAV of the Company subject to a minimum fee of £65,071 plus disbursements, effective from 1 May 2021 (effective from 1 May 2020: £64,110).

During the year, the Administrator earned a fee for administration services of £64,697 (31 December 2020: £64,104), of which £16,134 (31 December 2020: £Nil) was outstanding at the year end.

The Administrator earns a fee of £5,115 per annum for assisting with reporting under Article 24 of the AIFM Directive, where such Annex IV Reporting is required by the Company. The Administrator also earns an annual fee of £500 for the ongoing provision of an employee to act as the Responsible Officer. Fees are charged on a time spent basis for any additional reporting under FATCA and CRS.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 4. Material Agreements (continued)

# Administration fees (continued)

During the year, the Administrator earned a total fee for other administration services of £6,530 (31 December 2020: £6,580), of which £Nil (31 December 2020: £115) was outstanding at the year end.

In addition, in its role as listing sponsor to the Company, the Administrator has also earned a fee of £5,320 for acting as listing sponsor (31 December 2020: £5,200).

# Management and Administration fees - summary

The amounts charged and outstanding for the above-mentioned fees during the year ended 31 December 2021 and 31 December 2020 are as follows:

	Charge fo	r the year	Outstanding at year end	
	1 January 2021 to 31 December 2021	1 January 2020 to 31 December 2020	31 December 2021	31 December 2020
	£	£	£	£
Investment management fees Investment manager's deal	963,102	937,673	726,290	229,440
fees	-	16,788	-	3,250
Administration fee	64,697	64,104	16,134	-
Other administration services	6,530	6,580	-	115
Total	1,034,329	1,025,145	742,424	232,805

### Directors' fees

Mel Carvill is entitled to a fee for his services as Chairman of the Board of Directors of £36,414 per annum, effective from 1 January 2021 (31 December 2020: £35,700). The remaining Directors are entitled to a fee for their services as Directors of £28,611 each per annum, effective from 1 January 2021 (31 December 2020: £28,050). The total remuneration paid to the Directors for the year was £93,636 (31 December 2020: £91,800) of which £Nil (31 December 2020: £Nil) was outstanding at the end of the year. The annual increase in fees for the year ended 31 December 2021 was calculated using the Guernsey RPIX rate as at 30 September 2020.

#### 5. Financial risk management and financial instruments

The Company's investing activities may expose it to a variety of financial risks including market risk (including price risk, currency risk and interest rate risk), credit risk and liquidity risk. Risk management procedures are in place to minimise the Company's exposure to these financial risks. Below is a non-exhaustive summary of the risks that the Company is exposed to as a result of its use of financial instruments:

#### Market risk

The Company's activities expose it primarily to the market risks of changes in market prices and interest rates.

# NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

## 5. Financial risk management and financial instruments (continued)

#### Market risk (continued)

Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual financial instrument or its issuer, or factors affecting similar financial instruments traded in the market.

The Investment Manager moderates this risk through a careful selection of investments and other financial instruments within specified limits. The Company's overall market positions are monitored on an ongoing basis by the Investment Manager and are reviewed on a quarterly basis by the Board of Directors.

The maximum exposure to price risk is the carrying amount of the assets as set out below:

	<b>31 December 2021</b>	<b>31 December 2020</b>
	£	£
Financial assets at fair value through profit or loss	66,188,758	63,641,079

Details of the sensitivity of the Company's financial assets at fair value through profit or loss to price risk are disclosed in note 6.

#### Currency risk

The Company has no direct foreign currency risk, since all assets and transactions to date have been denominated in Pound Sterling, the Company's functional and presentation currency.

# Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company is exposed to cash flow interest rate risk in respect of its holdings of cash and cash equivalents.

The table below summarises the Company's financial instruments and their exposure to interest rate risk:

			Non-interest	
	Floating rate	Fixed rate	bearing	Total
31 December 2021	£	£	£	£
Assets				
Cash and cash equivalents Investments at fair value through	119,427	-	-	119,427
profit or loss Loans due from associate and joint	-	-	66,188,758	66,188,758
venture	-	383,948	35,000	418,948
Trade and other receivables	-	-	452,017	452,017
Total financial assets	119,427	383,948	66,675,775	67,179,150
Liabilities				
Trade and other payables	2,500,000	-	793,936	3,293,936
Total financial liabilities	2,500,000	-	793,936	3,293,936
Total interest sensitivity gap	(2,380,573)	383,948	65,881,839	63,885,214

# **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

# 5. Financial risk management and financial instruments (continued)

#### Market risk (continued)

Interest rate risk (continued)

			Non-interest	
	Floating rate	Fixed rate	bearing	Total
31 December 2020	£	£	£	£
Assets				
Cash and cash equivalents	609,440	-	-	609,440
Investments at fair value through				
profit or loss	-	-	63,641,079	63,641,079
Loans due from associate and joint				
venture	-	1,768,785	35,000	1,803,785
Trade and other receivables	-	-	250,556	250,556
Total financial assets	609,440	1,768,785	63,926,635	66,304,860
Liabilities				
Trade and other payables	4,500,000	-	816,809	5,316,809
Total financial liabilities	4,500,000	-	816,809	5,316,809
Total interest sensitivity gap	(3,890,560)	1,768,785	63,109,826	60,988,051

At 31 December 2021, the Bank of England base rate was 0.25% (2020: 0.1%). At 31 December 2021, should interest rates have decreased by 0.25%, with all other variables remaining constant, the increase in net assets for the year would be £5,951 (2020: decreased by 0.1%, £3,891). Should interest rates have increased by 0.5%, the decrease in net assets would be £11,903 (2020: increased by 0.1%, £3,891). The possible increase in interest rates of 0.5% is regarded as reasonable in light of the current significant inflationary pressures in the UK economy.

The Investment Manager monitors the Company's overall interest rate exposure on a regular basis by reference to prevailing interest rates and the level of the Company's cash and bank loan balances.

### Credit risk

The Company takes on exposure to credit risk, which is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Company and will be unable to pay amounts in full when due, resulting in financial loss to the Company. The investments of the Company are recommended by the Investment Manager in accordance with the criteria set out in the Company's Prospectus. Impairment provisions are provided for losses that have been anticipated by the end of the reporting period, if any.

The following table shows the Company's maximum exposure to credit risk:

	31 December 2021	<b>31 December 2020</b>
	£	£
Cash and cash equivalents	119,427	609,440
Loans due from associate and joint venture	418,948	1,803,785
Trade and other receivables	452,017	250,556
Total	990,392	2,663,781

# NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

# 5. Financial risk management and financial instruments (continued)

#### Credit risk (continued)

Amounts in the above table are based on the carrying value of all accounts. The carrying amounts of these assets are considered to represent their fair value. As at 31 December 2021, no receivables are impaired, however loan interest receivable from Next Generation Holdings Limited of £352,611 (2020: £217,538) is past due.

The Investment Manager monitors the Company's credit position regularly, and the Board of Directors reviews it on a quarterly basis. The carrying amount of financial assets recorded in these Financial Statements best represents the Company's maximum exposure to credit risk.

In accordance with IFRS 9, the Company has assessed the loan receivable from Next Generation Holdings Limited for expected credit losses ("ECL") at the reporting date. The Board has concluded that any ECL relating to the Next Generation Holdings Limited loan would be immaterial to the Financial Statements owing to the low credit risk of the relevant counterparty and its historical payment history, and that no credit losses are expected over the term of the loan.

The credit risk of the Company's cash and cash equivalents is limited as all cash is placed with reputable banking institutions with a sound credit rating. At 31 December 2021, the Company's cash and cash equivalents are held with Royal Bank of Scotland International Limited. The credit rating of this institution is as follows:

Bank	Fitch long-term rating	Balance held
		£
Royal Bank of Scotland International	А	116,698
Investec Bank (Channel Islands) Limited	BBB+	2,336
Other *	N/A	393
		119,427

<sup>\*</sup>Proceeds of sales of investments held temporarily in a broking account. The related credit risk is limited, as these funds are held with various financial institutions with high credit ratings assigned by credit rating agencies.

# Liquidity risk

The Company is exposed to liquidity risk, which is the risk that the Company will encounter in realising assets or otherwise raising funds to meet financial commitments. The Company is closed-ended and therefore is not exposed to the risk of Shareholder redemptions. In order to mitigate liquidity risk, borrowings may not exceed 25% of the last announced NAV at the time of drawdown of any such borrowings. The Company has one investment which, although traded on TISE, does not have an active market, and all other investments are private companies which are traded in an environment where deal timescales can take place over several months.

As a result, the Company may not be able to quickly liquidate some of its investments at an amount close to their fair value in order to meet liquidity requirements. The Board monitors this risk by reviewing future cash flow projections of the Company to ensure that future liabilities can be met as and when they fall due.

# NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

# 5. Financial risk management and financial instruments (continued)

#### *Liquidity risk (continued)*

The table below analyses the Company's financial assets and financial liabilities into relevant maturity groups based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

At 31 December 2021	Less than 1 year	1 to 5 years	Total
	£	£	£
Financial assets			
Cash and cash equivalents	119,427	-	119,427
Investments	-	66,188,758	66,188,758
Loans due from associate and joint venture	383,948	35,000	418,948
Trade and other receivables	452,017	-	452,017
Total financial assets	955,392	66,223,758	67,179,150
-			
Financial liabilities			
Trade and other payables	3,293,936	-	3,293,936
Total financial liabilities	3,293,936	-	3,293,936
At 31 December 2020	Less than 1 year	1 to 5 years	Total
	£	£	£
Financial assets			
Cash and cash equivalents	609,440	-	609,440
Investments	-	63,641,079	63,641,079
Loans due from associate and joint venture	1,046,704	757,081	1,803,785
Trade and other receivables	250,556	-	250,556
Total financial assets	1,906,700	64,398,160	66,304,860
Financial liabilities			
Trade and other payables	2,816,809	2,500,000	5,316,809
Total financial liabilities	2,816,809	2,500,000	5,316,809

The carrying amounts of financial assets and liabilities recorded at amortised cost in these Financial Statements approximate their fair values.

#### Capital risk management

The Company's capital is represented by its share capital. The Company's objective when managing capital is to safeguard the Company's ability to continue as a going concern in order to provide returns to Shareholders and to maintain a strong capital base to support the development of the investment activities of the Company.

The Board of Directors has reviewed cashflow forecasts for the next twelve months and has concluded that the Company has adequate financial resources to continue in operational existence for the foreseeable future, and to meet its capital management objectives.

Other than the loan covenants imposed on the RCF, the Company is not subject to externally imposed capital requirement, other than as required under the Companies (Guernsey), Law 2008.

### NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 6. Fair value

### Financial assets at fair value through profit or loss

	31 December 2021	31 December 2020
	£	£
Cost at the beginning of the year	53,125,524	51,541,718
Settlement of earn out payment Investment purchases settled in full during the year (non-	-	(964,964)
cash transactions) Investment purchases settled in full during the year (cash	-	296,218
transactions)	64,498	2,548,770
Total purchases	64,498	1,880,024
Sales (non-cash transactions)	-	(296,218)
Total sales	-	(296,218)
Cost at the end of the year	53,190,022	53,125,524
Net unrealised gains on financial assets at the end of the year	12,998,736	10,515,555
Financial assets at fair value through profit or loss at the end of the year	66,188,758	63,641,079
Non-current financial assets at fair value through profit		
or loss	66,188,758	63,641,079
Total financial assets at fair value through profit or loss	66,188,758	63,641,079
Net gains/(losses) on financial assets at fair value through profit or loss  Movement in net unrealised gains/(losses) during the year	2,483,181	(3,522,428)
Net gains/(losses) on financial assets at fair value through profit or loss	2,483,181	(3,522,428)

### NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 6. Fair value (continued)

### Financial assets at fair value through profit or loss (continued)

The Company uses valuation techniques, in accordance with International Private Equity and Venture Capital ("IPEV") Valuation Guidelines and methodologies to estimate a fair value that is in adherence with the requirements of IFRS 13 as at the valuation date. IFRS 13 requires that a fair value hierarchy be established that prioritises the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under IFRS 13 are as follows:

- Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices). This category includes instruments valued using quoted market prices in active markets for similar instruments; quoted for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.
- Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments but for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3 measurement. Assessing the significance of a particular input to the fair value measurement requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes 'observable' requires significant judgement. Observable data is considered to be market data that is readily available, regularly distributed or updated, reliable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

Level 2 financial instruments are valued based on quoted bid price, dealer quotations or alternative pricing sources supported by observable inputs. As Level 2 investments include positions that are not traded in active markets and/or are subject to transfer restrictions, valuations may be adjusted to reflect illiquidity and/or non-transferability, which are generally based on available market information. The Investment Manager will assess at each valuation date whether a discount should be applied to the quoted market price and provide evidence to the Board (using all observable inputs available) to substantiate their suggestion. If applicable, an appropriate discount rate (calculated in reference to industry norms and all observable inputs available) will be suggested by the Investment Manager for approval by the Board.

### NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 6. Fair value (continued)

### Financial assets at fair value through profit or loss (continued)

Level 3 investments are initially valued at the purchase price of the recent investment, excluding transaction costs. During the initial 12-month period following each investment, an assessment will be made at each valuation date whether any changes or events subsequent to the investment would imply a change in the investment's fair value from the original investment price. In the absence of such changes or events, investments will continue to be valued at the initial cost of the investment itself, excluding transaction costs, or, where there has been subsequent investment, the price at which a significant amount of new investment into the investee company was made. Once maintainable earnings can be identified, the preferred method of valuation is the earnings multiple valuation technique, where a multiple that is an appropriate and reasonable indicator of value (given the industry, geographic location, size, risk profile and earnings growth prospects of the investee company) is applied to the maintainable earnings of the investment.

Occasionally other methods as deemed suitable may be used, such as revenue or gross profit multiples, net assets, break-up value, price of recent investment or discounted cash flows. The techniques used in determining the fair value of the Company's investments will be selected on an investment-by-investment basis so as to maximise the use of market-based observable inputs.

The investment in PraxisIFM is valued at its quoted bid price on TISE. As PraxisIFM shares are not considered to be traded in an active market, this investment is included in Level 2 of the fair value hierarchy.

There are no available market prices for the investments in Oak Group, NextGen, Enhance and CORVID, which are valued using appropriate valuation techniques. These investments are included in Level 3 of the fair value hierarchy.

The following table analyses within the fair value hierarchy the Company's financial assets and liabilities measured at fair value at 31 December 2021:

At 31 December 2021	Level 1	Level 2	Level 3	Total
	£	£	£	£
Assets				
Financial assets at fair value through profit or				
loss		26,291,188	39,897,570	66,188,758
Total	-	26,291,188	39,897,570	66,188,758
At 31 December 2020	Level 1	Level 2	Level 3	Total
At 31 December 2020	Level 1 £	Level 2 £	Level 3	Total £
At 31 December 2020 Assets				
Assets				

There have been no transfers between levels of the fair value hierarchy during the year (31 December 2020: Nil). Transfers between levels of the fair value hierarchy are recognised at the end of the reporting period during which the change has occurred.

### NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 6. Fair value (continued)

### Financial assets at fair value through profit or loss (continued)

Movements in the Company's Level 3 financial instruments during the year were as follows:

	Year ended 31 December 2021 £	Year ended 31 December 2020 £
Opening balance	41,882,854	37,475,327
Purchases	64,498	1,880,024
Sales	-	(296,218)
Net unrealised (losses)/gains on financial assets during the year	(2,049,782)	2,823,721
Closing balance	39,897,570	41,882,854

The Company's policy is to value its Level 3 investments in accordance with the most appropriate valuation methodology for each investment, as determined by the Directors.

## NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 6. Fair value (continued)

Valuation models at 31 December 2021

-						
Level	Valuation Technique	Description	Fair Value (£)	Unobservable Inputs	Sensitivity to changes unobservable inputs	Impact on fair value of changes in unobservable inputs (£)
Level 2	Quoted market bid price	Praxis IFM Group Limited	26,291,188	N/A	N/A	N/A
Level 3	Investment Manager's valuation based on comparable earnings multiple	Oak Group Limited	36,182,201	Earnings multiple	The estimate of fair value would increase/decrease if the earnings multiple was higher/lower	A 5% increase/decrease in the multiple applied would have resulted in an increase/decrease in fair value of £1,925,128
Level 3	Net realisable assets	Next Generation Holdings Limited	389,647	Net realisable assets value	The estimate of fair value would increase/decrease if the net realisable asset value was higher/lower	A 5% increase/decrease in the net realisable asset value would have resulted in an increase/decrease in fair value of £19,482
Level 3	Investment Manager's valuation based on recent transaction supported by analysis	Enhance Group Limited A ordinary shares Enhance Group Limited C ordinary	1,418,752	Recent transaction price	The estimate of fair value would increase/decrease if the transaction price was higher/lower	A 5% increase/decrease in the transaction price would have resulted in an increase/decrease in fair value of £70,937
Level 3	Investment Manager's valuation based on revenue multiple and net realisable assets	Corvid Holdings Limited B shares	219,410	Revenue multiple	The estimate of fair value would increase/decrease if the revenue multiple of 0.75 was higher/lower	A shift of +/- 0.5 in absolute value of the weighted average input would have resulted in an increase/decrease in fair value of £67,475
Level 3	Investment Manager's valuation based on purchase cost	Enhance Group Limited D preference shares Next Gen Worldwide Limited preference	1,687,560	N/A	N/A	N/A
		Total	66,188,758			

## NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 9

Fair value (continued) Valuation models at 31 December 2020

Je Sle		air	e in ould	lute J ave air		
Impact on fair value of changes in unobservable inputs (£)	N/A	A shift of +/- 1 in absolute value of the weighted average input would have resulted in an increase/decrease in fair value of £3,731,518	4 ‡		N/A	
Sensitivity to changes unobservable inputs	N/A	The estimate of fair value would increase/decrease if the EBITDA multiple was higher/lower	The estimate of fair value would increase/decrease if the transaction price was higher/lower  The estimate of fair value would increase/decrease if the revenue multiple was higher/lower		A/N	
Weighted average input	N/A	10.8	A/A	0.75	N/A	
Unobservable Inputs	N/A	EBITDA multiple	Recent transaction price	Revenue multiple	N/A	
Fair Value (£)	21,758,225	38,621,628	1,418,752	219,412	1,623,062	63,641,079
Description	Praxis IFM Group Limited	Oak Group Limited Next Generation Holdings Limited	Enhance Group Limited A ordinary shares Enhance Group Limited C ordinary	Corvid Holdings Limited B shares	Enhance Group Limited D preference shares Next Gen Worldwide Limited preference shares	Total
evel Valuation Technique Desc	Quoted market bid price	Investment Manager's valuation based on earnings multiple and net realisable assets	Investment Manager's valuation based on recent transaction supported by analysis	Investment Manager's valuation based on revenue multiple and net realisable assets	Investment Manager's valuation based on purchase cost	
Level	Level 2	Level 3	Level 3	Level 3	Level 3	

### NOTES TO THE FINANCIAL STATEMENTS (continued) For the year ended 31 December 2021

### 6. Fair value (continued)

### Valuation models (continued)

The investment in PraxisIFM is valued at the quoted bid price on TISE at 31 December 2021.

The equity investments in Oak Group Limited and CORVID Holdings Limited are valued using the earnings or revenue multiple techniques as at 31 December 2021, in line with the IPEV Valuations Guidelines which came into effect during the year ended 31 December 2020. These valuation techniques were consistent with those used as at 31 December 2020.

The preference share investments in Enhance and Next Gen Worldwide Limited have been valued at purchase cost. The investments in Enhance (A and C ordinary shares) are valued at the price of a recent transaction supported by analysis. Next Generation Holdings Limited has been valued using net realisable assets. The Investment Manager considers that these bases for valuation provide a reliable representation of the fair value at 31 December 2021.

### Price sensitivity of investments not valued using unobservable inputs

A 5% increase/decrease in the valuation of the investment valued at quoted market bid price would result in an increase/decrease in fair value of £1,314,559 (31 December 2020: £1,087,911).

A 5% increase/decrease in the valuation of the investments valued at their purchase cost would result in an increase/decrease in fair value of £84,378 (31 December 2020: £81,153).

### Other financial assets and liabilities

All of the Company's other financial assets and liabilities are measured at amortised cost. The carrying value of these assets and liabilities is considered be a reasonable approximation of their fair value.

31 Decembe	r 2021	31 December	r <b>2020</b>
Carrying value	Fair value	<b>Carrying value</b>	Fair value
£	£	£	£
119,427	119,427	609,440	609,440
418,948	418,948	1,803,785	1,803,785
452,017	452,017	250,556	250,556
990,392	990,392	2,663,781	2,663,781
793,936	793,936	5,316,809	5,316,809
793,936	793,936	5,316,809	5,316,809
	Carrying value £  119,427  418,948  452,017  990,392	£       £         119,427       119,427         418,948       418,948         452,017       452,017         990,392       990,392         793,936       793,936	Carrying value         Fair value         Carrying value           £         £         £           119,427         119,427         609,440           418,948         418,948         1,803,785           452,017         452,017         250,556           990,392         990,392         2,663,781           793,936         793,936         5,316,809

Cash and cash equivalents include deposits held with banks.

### 7. Dividends

The Directors intend that returns should be generated for Shareholders primarily through capital appreciation of their investment. The Directors intend to operate a distribution policy for the Company commensurate with and appropriate to the make-up of its investment portfolio and investment policy from time to time.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 7. Dividends (continued)

On 18 December 2020, the Board of Directors declared a dividend of 1 pence per Ordinary Share to be paid to Shareholders, amounting to £539,191, which was paid on 24 February 2021. No dividends were declared by the Board of Directors during the year ended 31 December 2021.

### 8. Taxation

With effect from 20 December 2019, the Company was granted tax exempt status. The income of the Company is exempt from tax for the year ended 31 December 2021. During the year the Company has incurred withholding tax of £Nil (31 December 2020: £Nil) on dividend income.

### 9. Trade and other receivables

J. 114	ac and other receivables		
		31 December 2021	31 December 2020
Cu	rrent	£	£
Div	vidends receivable	99,406	33,018
Loa	an interest receivable	352,611	217,538
		452,017	250,556
10. Tra	de and other payables		
		31 December 2021	31 December 2020
Cu	rrent	£	£
Inv	vestment Management fee	726,290	229,440
Inv	vestment Manager's deal fee	-	3,250
Div	vidend payable	-	539,191
Ot	her payables	67,646	44,928
		793,936	816,809
11. Rev	volving credit facility		
		31 December 2021	31 December 2020
		£	£
Re	volving credit facility – Investec CI	2,500,000	4,500,000

A revolving credit facility ("RCF") with Investec Bank (Channel Islands) Limited ("Investec") was arranged on 20 November 2019 for an amount up to £1,000,000, subsequently extended to £4,500,000, which was drawn down in full during the prior year. The purpose of the RCF is to provide working capital in respect of financing current and future commitments and investments. Security on the RCF is provided in the form of shares in PraxisIFM Group Limited. The covenants of the RCF are tested quarterly.

The RCF consisted of four tranches. The first and second tranches were repayable on or before 9 December 2022, whilst the third and fourth tranches were repayable on or before 31 December 2021, and were repaid in May 2022 following the sale of the Company's shares in PraxisIFM.

Interest on the remaining tranches of the RCF is charged at base rate plus a margin ranging between 3.75% and 4.25%, payable quarterly. At 31 December 2021, the weighted average applicable interest rate on the RCF was 4.30% per annum. During the year, the Company was charged an amount of £179,826 (31 December 2020: £93,578), in respect of interest charged by Investec for the RCF, of which £5,685 (31 December 2020: £11,838) was outstanding at the end of the year.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

### 12. Share capital

The Company's shares are classified as equity. Incremental costs directly attributable to the issue of shares are recognised as a deduction in equity and are charged to the share capital account, including the initial set up costs.

The authorised share capital of the Company is represented by an unlimited number of shares of nil par value. All shares are equally eligible to receive dividends and the repayment of capital and represent one vote at the Shareholders' meeting.

	Year ended 31 Dec	ember 2021	Year ended 31 D	ecember 2020
	Number	£	Number	£
Total share capital at the beginning				
and end of the year	54,500,000	55,185,033	53,919,127	54,604,160

During the year, 580,873 shares (31 December 2020: no shares) in the Company were issued as a result of the exercise of options over shares in the Company.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

### 13. Share-based payments

The following options for shares of the Company were granted to Ravenscroft (CI) Limited ("RL") (formerly Ravenscroft Limited), in its capacity as investment manager to the Company to 1 June 2020, excluding options which have lapsed. Following the change in the investment manager on 1 June 2020 from RL to Ravenscroft Specialist Fund Management Limited ("RSFML"), the share options granted to RL were novated to RSFML on 19 January 2021. The options are exercisable at a price in accordance with the agreements on the date of grant.

As at 31 December 2021
Options granted solely to the Investment Manager

	Date of grant	Vesting date	Date of expiry	Remaining contractual life (days)	Number of share options	Estimated fair value	Expensed/ (written back) through Profit or Loss during the year
<b>T</b> 1 4	07/40/2046	00/40/2040	00/40/2024			£	£
Tranche 1a	07/10/2016	08/10/2018	08/10/2021	-	-	-	(10,588)
Tranche 2a	16/12/2016	17/12/2018	17/12/2021	-	-	-	(4,351)
Tranche 3a	06/02/2017	07/02/2021	07/02/2022	38	119,117	810	21
Tranche 4a	11/04/2018	12/04/2020	12/04/2023	467	323,529	7,021	-
Options grai	nted to the Inv	estment Man	ager, transfer	rable to men	nbers of the		
Investment	Management t	team					
Tranche 1b	07/10/2016	08/10/2018	22/03/2022	81	1,748,538	130,265	(43,275)
Tranche 2b	16/12/2016	17/12/2018	22/03/2022	81	994,599	76,485	-
Tranche 3b	06/02/2017	07/02/2019	22/03/2022	81	150,088	11,482	-
Tranche 4b	11/04/2018	12/04/2020	12/04/2023	467	647,058	58,171	-
					2 002 020	204 224	(50.402)
				_	3,982,929	284,234	(58,193)

The fair values of the options are estimated using a Black Scholes simulation model using the following inputs:

	Tranche							
	1a	2a	3a	4a	1b	2b	3b	4b
Exercise price	£1.50	£1.50	£1.50	£1.50	£1.00	£1.00	£1.00	£1.18
Share price at								
grant date	£1.00	£1.00	£1.00	£1.18	£1.00	£1.00	£1.00	£1.18
Expected volatility	12.65%	12.65%	12.65%	11.53%	12.65%	12.65%	12.65%	11.53%
Expected	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
dividend yield								
Discount rate	0.52%	0.66%	0.85%	1.14%	0.52%	0.66%	0.64%	1.14%

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

### 13. Share-based payments (continued)

As at 31 December 2020

**Options granted solely to the Investment Manager** 

							through Profit or
				Remaining	Number		Loss
	Date of	Vesting	Date of	contractual	of share	Estimated	during the
	grant	date	expiry	life (days)	options	fair value	year
						£	£
Tranche 1a	07/10/2016	08/10/2018	08/10/2021	281	1,764,706	10,588	-
Tranche 2a	16/12/2016	17/12/2018	17/12/2021	351	690,694	4,351	-
Tranche 3a	06/02/2017	07/02/2021	07/02/2022	403	119,117	810	202
Tranche 4a	11/04/2018	12/04/2020	12/04/2023	832	323,529	7,021	988
Options grai	nted to the Inv	estment Man	ager, transfer	rable to men	nbers of the		
Investment	Management 1	team					
Tranche 1b	07/10/2016	08/10/2018	08/10/2021	281	2,329,411	173,540	-
Tranche 2b	16/12/2016	17/12/2018	17/12/2021	351	994,599	76,485	-
Tranche 3b	06/02/2017	07/02/2019	07/02/2022	403	150,088	11,482	-
Tranche 4b	11/04/2018	12/04/2020	12/04/2023	832	647,058	58,171	8,185
				-	7,019,202	342,448	9,375

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The fair values of the options are estimated using a Black Scholes simulation model using the following inputs:

	Tranche							
	1a	2a	3a	4a	1b	2b	3b	4b
Exercise price	£1.50	£1.50	£1.50	£1.50	£1.00	£1.00	£1.00	£1.18
Share price at								
grant date	£1.00	£1.00	£1.00	£1.18	£1.00	£1.00	£1.00	£1.18
Expected	12.65%	12.65%	12.65%	11.53%	12.65%	12.65%	12.65%	11.53%
volatility								
Expected	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%
dividend yield								
Discount rate	0.52%	0.66%	0.85%	1.14%	0.52%	0.66%	0.64%	1.14%

As the options do not contain market vesting conditions, the Black Scholes model is considered to be the most appropriate method of estimating the fair value of the options.

During the year, the dates of expiry of the options in tranches 1b, 2b and 3b were extended to 22 March 2022 and 580,873 share options in Tranche 1b were exercised at a price of £1 per share (31 December 2020: Nil). No new share options were issued during the year (31 December 2020: Nil). The options in tranches 1a and 2a expired during the year and lapsed with no value (31 December 2020: Nil). At the end of the year there were 2,893,225 (31 December 2020: 3,474,098) exercisable options that were in the money. As at 31 December 2021, 3,982,929 (31 December 2020: 7,019,202) share options were in issue, with an estimated fair value of £284,234 (31 December 2020: £342,448).

On 22 March 2022, the Board agreed to net settle the tranche 1b, 2b and 3b options totalling 2,893,225 shares at a value of 10p per option and the tranche 4a and 4b options were cancelled.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

### 14. Reserves

	Year ended 31 December 2021		
	Share-based		
	Retained	payment	Total
	earnings	reserve	reserves
	£	£	£
Balance at the beginning of the year	6,054,570	342,427	6,396,997
Profit and total comprehensive income for the year	2,367,598	-	2,367,598
Charge to equity for equity-settled share-based payments	-	(58,193)	(58,193)
Dividend declared	-	-	-
Total	8,422,168	284,234	8,706,402

	Year ended 31 December 2020 Share-based		
	Retained	payment	Total
	earnings	reserve	reserves
	£	£	£
Balance at the beginning of the year	11,249,411	333,052	11,582,463
Loss and total comprehensive loss for the year	(4,655,650)	-	(4,655,650)
Credit to equity for equity-settled share-based payments	-	9,375	9,375
Dividend declared	(539,191)	-	(539,191)
Total	6,054,570	342,427	6,396,997

Retained earnings represents the balance of accumulated profit and total comprehensive income less dividends declared.

Share-based payment reserve represents the balance of accumulated amounts credited to equity in respect of equity-settled share-based payments (see Note 13).

### 15. Related party transactions

### Transactions with related parties

The Directors, the Investment Manager and the Administrator are considered to be related parties of the Company. Ravenscroft Holdings Limited ("RHL") is also considered to be a related party, as it is the parent Company of the Investment Manager, and certain Directors of the Company are shareholders in RHL. For details of the agreements with the Directors, the Investment Manager and the Administrator and the fees payable to them during the year see Note 4.

### Shares held by related parties

The shareholdings of the Directors in the Company at 31 December 2021 were as follows:

	31 December 2021		31 December 2020	
Name	Number of Shares	Percentage	<b>Number of Shares</b>	Percentage
Mel Carvill				
(Chairman)	1,160,000	2.13%	1,160,000	2.15%
Peter Gillson	600,000	1.10%	600,000	1.11%
Fintan Kennedy	45,000	0.08%	45,000	0.08%

### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 15. Related party transactions (continued)

On 19 January 2022, Mel Carvill purchased an additional 33,500 shares in the Company.

As at the date of this report, Mel Carvill and Peter Gillson hold 70,000 shares and 25,000 shares respectively in the parent company of the Investment Manager.

As at 31 December 2021, companies and key individuals classified as related parties of the Company due to their connection with the Investment Manager and its wider group held 11,394,223 (31 December 2020: 10,920,504) shares in the Company and options for 3,982,929 (31 December 2020: 7,019,202) shares in the Company (see Note 12).

The Company had extended a loan of £35,000 (31 December 2020: £35,000) and a secured loan of £1,688,397 (31 December 2020: £1,688,397) to Next Generation Holdings Limited, joint venture of the Company. The terms of the secured loan are interest payable quarterly at a rate of 8% per annum for a term up to three years and the security is a Guernsey law governed security interest agreement pursuant to which Next Generation Holdings Limited (UK registered company) grants a security interest over shares held by it as shareholder in Next Generation Holdings Limited (Guernsey registered company) in favour of the lender. During the year, the borrower repaid £1,338,133 of the secured loan, resulting in a balance outstanding at the end of the year of £350,264 (31 December 2020: £1,688,397).

The Company had extended an unsecured loan of £95,000 (31 December 2020: £95,000) to Enhance Group Limited, associate of the Company. The terms of the unsecured loan are interest payable monthly at a rate of 9.5% per annum, with the loan due to be repaid on or before 1 August 2022. As at 31 December 2021, Enhance Group Limited had made repayments totaling £61,316, resulting in a balance outstanding at the end of the year of £33,684 (31 December 2020: £80,388). No loan interest was outstanding at 31 December 2021 (31 December 2020: £Nil).

During the year, the Company received dividend and interest income from its investee companies as follows:

	31 December 2021	<b>31 December 2020</b>	
	£	£	
Enhance Group Limited	36,472	26,905	
Oak Group Limited	1,000,000	-	
Next Generation Holdings Limited	201,439	135,413	

### 16. Investment in unconsolidated subsidiaries, associates and joint ventures

	Date of acquisition	Domicile	Ownership
Enhance Group Limited	28 November 2016	Jersey	38%
Next Generation Holdings Limited	28 April 2017	Guernsey	50%
Oak Group Limited	7 September 2018	Guernsey	75%

There are no significant restrictions on the ability of an unconsolidated subsidiary to transfer funds to the Company in the form of cash dividends, nor any current commitments or intentions to provide financial or other support to an unconsolidated subsidiary.

### **NOTES TO THE FINANCIAL STATEMENTS (continued)**

For the year ended 31 December 2021

### 17. Earnings/(loss) per share

	Year ended 31 December 2021		
	Basic	Diluted	
Earnings for the year	2,367,598	2,367,598	
Weighted average number of shares	54,431,568	57,393,225	
Earnings per share	4.35p	4.13p	
	Year ended 31 December 2020		
	Year ended 31	December 2020	
	Year ended 31 Basic	December 2020 Diluted	
Loss for the year			
Loss for the year Weighted average number of shares	Basic	Diluted	

Basic and diluted loss per share are arrived at by dividing the loss for the financial year by, respectively, the weighted average number of shares in issue and the weighted average number of shares plus the potential shares in issue. The reconciliation of the weighted average number of shares used for the purposes of diluted loss per share to the weighted average number of ordinary shares used in the calculation of basic loss per share is as follows:

	31 December 2021 Number of Shares	31 December 2020 Number of Shares
Weighted average number of shares used in basic earnings/loss per share	54,431,568	53,919,127
Weighted average number of potential shares deemed to be issued	2,961,657	3,474,098
Weighted average number of shares used in diluted earnings/loss per share	57,393,225	57,393,225

The dilution arises from the potential exercise of share options granted to the Investment Manager and the members of the investment management team (see note 13). As at 31 December 2021, only the exercisable share options granted to the members of the investment management team have a dilutive effect, as they are in the money, as the price of the Company's shares at 31 December 2021 exceeded the exercise price.

### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2021

### 18. NAV per share

The NAV per share is calculated based on the net assets attributable to Shareholders of £63,891,435 and on 54,500,000 shares in issue at 31 December 2021.

The table below shows a reconciliation of the difference between the Financial Statements NAV per share and the NAV per share reported on the TISE.

	NAV	Number of	NAV per
	£	shares	share
Published NAV	63,418,008	54,500,000	116.36p
Add back: Dilution levy	473,427	54,500,000	0.87p
Financial Statements NAV	63,891,435	54,500,000	117.23p

The dilution levy represents an adjustment to the published NAV to reflect the dilutive effect of the share options granted to the Investment Manager and members of the investment manager's management team, however under IFRS this adjustment is not recognised in these Financial Statements.

### 19. Commitments

At the end of the reporting period no commitments existed.

### 20. Controlling Party

The Directors consider that the Company has no ultimate controlling party.

### 21. Events after the end of the reporting period

On 19 January 2022, Mel Carvill, Director, purchased an additional 33,500 shares in the Company.

On 22 March 2022, the Board agreed to net settle the Tranche 1b, 2b and 3b options totalling 2,893,225 shares at a value of 10p per option and the tranche 4a and 4b options were cancelled. As a result, all of the options granted to the Investment Manager have been exercised or cancelled.

Following the announcement of a Tender Offer by PraxisIFM Group Limited in February 2022, the Company sold a total of 5,762,332 shares (representing approximately 32% of its holding) on 10 March at £1.50 per share for a total consideration of £8,643,498 received on 30 March 2022.

Following the sale of the Company's shares in PraxisIFM in March 2022, the Company repaid its revolving credit facility ("RCF") in full in May 2022.

Following the receipt of funds from the sale of the PraxisIFM shares, the Board has resolved to distribute c. £4 million to shareholders. The Company is finalising the necessary terms and mechanism, and further details will be released in due course.

There were no other events after the end of the reporting period that require disclosure in these Financial Statements.

### PORTFOLIO STATEMENT (unaudited)

As at 31 December 2021

			Percentage of
	Holding	<b>Market Value</b>	Net Asset Value
Listed Investments		£	%
Praxis IFM Group Limited	16,736,913	26,291,188	41.46
Unlisted Investments			
	204 277	26 192 201	57.05
Oak Group Limited	284,377	36,182,201	
Next Generation Holdings Limited	1,203	389,647	0.61
Next Gen Worldwide Limited	194,959	1,173,653	1.85
Enhance Group Limited	503	1,932,659	3.05
Corvid Holdings Limited	10	219,410	0.35
	_	39,897,570	62.91
Total Investments		66,188,758	104.37
Other net liabilities		(2,297,323)	(4.37)
Net assets attributable to holders of Ordinary Shares	-	63,891,435	100.00